



October 21, 2025

**AWARD NOTICE**  
**BL094-25**  
**Purchase of Pumps and Control Panels at Various Pump Stations**

Pursuant to the bids received on July 25, 2025, for BL094-25, Purchase of Pumps and Control Panels at Various Pump Stations, the bid has been awarded to Cornerstone H2O, LLC and Xylem Water Solutions USA, Inc. in the amount of \$592,852.91. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink that reads "Brittany Bryant".

Brittany Bryant, CPPB  
Purchasing Associate III

BB/km

Enclosure

**BL094-25**  
**Purchase and Start-Up of Pumps and Control Panels at Various Pump Stations**  
**Department of Water Resources**

		Cornerstone H2O, LLC (OC)	Goforth Williamson, Inc. (OC)	Xylem Water Solutions USA, Inc. (OS)
ITEM #	DESCRIPTION	LUMP SUM	LUMP SUM	LUMP SUM
<b>1.</b>	<b>Blue Ridge Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	\$1,200.00	\$250.00
b.	Pumps	\$15,128.27	\$16,890.00	\$19,783.80
c.	Control Panel	\$62,477.50	\$47,875.00	\$40,377.70
d.	Pump Accessories	\$4,851.09	\$10,955.00	\$7,503.50
e.	Start-up, Testing, and Training Services	\$3,891.47	\$12,355.00	\$5,878.80
<b>ITEM #1 TOTAL</b>		<b>\$89,046.66</b>	<b>\$89,275.00</b>	<b>\$73,793.80</b>
<b>2.</b>	<b>Bradford Manor Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	\$1,200.00	\$250.00
b.	Pumps	\$37,695.87	\$34,670.00	\$42,756.22
c.	Control Panel	\$69,365.00	\$51,775.00	\$49,088.08
d.	Pump Accessories	\$6,469.11	\$11,805.00	\$7,724.00
e.	Start-up, Testing, and Training Services	\$4,262.92	\$14,360.00	\$6,381.00
<b>ITEM #2 TOTAL</b>		<b>\$120,491.23</b>	<b>\$113,810.00</b>	<b>\$106,199.30</b>
<b>3.</b>	<b>Brookwood Corners Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	\$1,200.00	\$250.00
b.	Pumps	\$27,858.75	\$29,250.00	\$36,376.22
c.	Control Panel	\$70,516.25	\$59,330.00	\$49,088.08
d.	Pump Accessories	\$5,445.40	\$11,935.00	\$7,724.00
e.	Start-up, Testing, and Training Services	\$4,262.92	\$12,605.00	\$6,381.00
<b>ITEM #3 TOTAL</b>		<b>\$110,781.65</b>	<b>\$114,320.00</b>	<b>\$99,819.30</b>
<b>4.</b>	<b>Brookwood Plantation Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	\$1,200.00	\$250.00
b.	Pumps	\$37,696.00	\$34,670.00	\$43,141.22
c.	Control Panel	\$73,297.50	\$52,725.00	\$50,441.26
d.	Pump Accessories	\$6,055.32	\$13,090.00	\$8,793.00
e.	Start-up, Testing, and Training Services	\$4,262.92	\$14,360.00	\$6,381.00
<b>ITEM #4 TOTAL</b>		<b>\$124,010.07</b>	<b>\$116,045.00</b>	<b>\$109,006.48</b>
<b>5.</b>	<b>Eastgate Business Park Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	N/R	\$250.00
b.	Pumps	\$20,006.10	N/R	\$34,656.44
c.	Control Panel	\$62,986.25	N/R	\$47,535.46
d.	Pump Accessories	\$5,445.40	N/R	\$7,496.70
e.	Start-up, Testing, and Training Services	\$3,891.47	N/R	\$6,219.80
<b>ITEM #5 TOTAL</b>		<b>\$95,027.55</b>	<b>N/R</b>	<b>\$96,158.40</b>
<b>6.</b>	<b>Magnolia Walk Pump Station Pumps and Control Panel</b>			
a.	Submittals	\$2,698.33	\$1,200.00	\$250.00
b.	Pumps	\$37,696.00	\$31,060.00	\$43,141.22
c.	Control Panel	\$73,297.50	\$51,535.00	\$50,441.26
d.	Pump Accessories	\$6,496.11	\$15,005.00	\$8,793.00
e.	Start-up, Testing, and Training Services	\$4,262.92	\$14,360.00	\$6,381.00
<b>ITEM #6 TOTAL</b>		<b>\$124,450.86</b>	<b>\$113,160.00</b>	<b>\$109,006.48</b>
<b>OVERALL BID TOTAL (LINE ITEMS 1-6)</b>		<b>\$663,808.02</b>	<b>\$546,610.00</b>	<b>\$593,983.76</b>

**Recommended Vendors:**

Cornerstone H2O, LLC  
 Attn: Andy Bramlett  
 101 Devant Street, Suite 804  
 Fayetteville, GA 30214  
 Phone: 404-944-2988  
[Andy@Cornerstone-mechanical.com](mailto:Andy@Cornerstone-mechanical.com)  
[Andrea@CornerStoneH2O.com](mailto:Andrea@CornerStoneH2O.com)

Xylem Water Solutions USA, Inc.  
 Attn: Norman C. Veamoi  
 4828 Parkway Plaza Boulevard, Suite 200  
 Charlotte, NC 28217  
 Phone: 770-845-8440  
[Norman.Veamoi@Xylem.com](mailto:Norman.Veamoi@Xylem.com)